LAB3

LAB3, a fast-growing leader in cloud technology, turned to SaaSam Group for a scalable, collaborative contract management solution that supports efficient workflows across multiple departments.

OBJECTIVE

LAB3's contract management required a solution for efficient internal and external collaboration across multiple departments, including commercial, finance, solution design, and executive teams. Key project goals were to centralise contract storage, automate workflows, and enhance visibility across the organisation.

SOLUTION

SaaSam implemented a custom contract management solution with the following capabilities:

- Centralised repository: one secure repository for all contract documents, providing easy access for authorised users.
- Automated workflows: streamlined approval processes across departments, reducing bottlenecks and manual effort.
- Internal and external collaboration tools: facilitation of both internal and external stakeholder collaboration to finalise contracts more efficiently.
- Role-based access: enhanced security with controlled access for different teams, ensuring that only authorised users could view or modify specific documents.

BENEFITS

With SaaSam's tailored solution, LAB3 now benefits from:

- Centralised visibility of all contracts, enhancing organisational control.
- Reduced bottlenecks and manual tasks, increasing productivity across teams.
- Enhanced collaboration tools for internal and external stakeholders, fostering faster contract finalisation.

AT A GLANCE

CHALLENGES

- Managing rapid expansion with scalable contract management.
- Integrating contract workflows across departments.
- Contract compliance and risk mitigation.
- Ensuring secure, controlled access for sensitive contract data.

BENEFITS

- Centralised contract storage simplifies access for authorized users.
- Automated workflows save time and reduce manual errors.
- Collaboration tools and role-based access improve cross-department efficiency.

LAB3

Project team

"SaaSam's contract management solution helped us centralise, automate, and streamline our contract processes. It was exactly what we needed to keep pace with our growth."

For more information on how SaaSam can streamline your contract management and help achieve your business goals, visit SaaSam Group at www.saasamgroup.com